

ODM Ordering Guide

Select a ready style, add your logo and hangtags, and order with confidence.

ODM is our ready-to-order program for activewear, sportswear and lifestyle apparel. You select an existing style from our current ODM catalog and place an order based on its available product configuration.

What ODM Includes

- **Ready style selection.** Choose from the current ODM product catalog. Available styles, colors and sizes are confirmed at the time of inquiry.
- **Logo application.** Your logo can be added to the selected ODM style, subject to the agreed placement and production method.
- **Branded hangtags.** Custom hangtags can be supplied with your selected ready style.

ODM Limits — What Is Not Included

ODM does not include changes to the standard fabric, trims, fit, pattern, construction, color development or other product-development requirements. If you need any of these services, please use our OEM program.

ODM Minimum Order Quantity

MOQ by size and color. Minimum 15 pieces per color, per size.

MOQ by style. Minimum 50 pieces per style in total.

Catalog availability. Availability of each ODM style, color and size is subject to confirmation when you place your inquiry.

Request the ODM Product Catalog. Contact Jerry on WhatsApp +86 139 5730 6272 to receive the current ODM catalog and check available styles.

ODM vs. OEM: Know the Difference

ODM is for ordering an existing product from our catalog. OEM is for customers who need a product developed or changed to meet their own specifications.

Scope	ODM — Ready Styles	OEM — Full Development
How it works	Select and order an existing style from the current ODM catalog.	Develop a product to your own specifications.
Customization	Logo and branded hangtags only.	Fabric, trims, fit, pattern, construction, color, labels and packaging.
MOQ	15 pcs per color, per size; 50 pcs minimum per style.	200 pcs per color, per style. Special styles may require a higher MOQ.
Supply chain	Existing approved product configuration.	We source all required fabrics, trims, accessories and packaging.

Choose OEM When You Need

- **Custom materials.** We source all required fabrics, trims, accessories, labels and packaging materials.
- **Product development.** We support fabric selection, color development, fit, sizing, pattern, construction and finished-garment details.
- **A unique product.** OEM is the appropriate program for any requirement beyond the approved ODM style, including personal or collection-specific design changes.

OEM Minimum Order Quantity

Standard OEM MOQ. 200 pieces per color, per style for full customization programs.

Special styles. Complex constructions, special fabrics, seamless techniques, custom molds or other special requirements may require a higher MOQ. The requirement will be confirmed before sampling or order confirmation.

Indicative OEM Lead Times

Sample development	Approximately 7–10 working days, subject to style complexity and material availability.
Bulk production	Approximately 80–90 days after sample approval, deposit receipt and material confirmation.

Final OEM timing is confirmed case by case and may change if materials, approvals, production requirements or shipping arrangements change. ODM lead time depends on the confirmed catalog availability.

Terms for ODM & OEM Orders

Payment Terms

Deposit and balance. Our standard term is a 50% deposit upon order confirmation and a 50% balance payment in full before shipment.

Accepted methods. PayPal, Wise and T/T bank transfer are accepted. Any applicable banking, platform or intermediary charges should be confirmed before payment.

Trade Terms & Freight Forwarders

FOB. We can deliver under the agreed FOB port and export arrangement. You may appoint your own freight forwarder or ask us to arrange one through our logistics partners.

DDP. Door-to-door DDP delivery can be quoted based on the destination country, postal code, shipment details and local customs requirements.

Forwarder choice. Both customer-nominated and supplier-arranged freight forwarders are supported. Please provide complete booking and warehouse instructions in time for the agreed shipment schedule.

Quality Control & Third-Party Inspection

Quality checks. We carry out in-process and final quality checks against the agreed product requirements.

Independent inspection. Third-party inspection arranged by the customer is welcome. Please notify us in advance so that the inspection date, standard and release process can be coordinated before shipment.

Inspection requirements. Any AQL level, testing requirement, inspection scope or re-inspection arrangement should be agreed in writing before production.

How to Get Started

- **For ODM.** Contact us on WhatsApp to request the ODM catalog, select a style and confirm the available colors, sizes and quantity.
- **For OEM.** Send your product idea, reference images or tech pack, target quantity, branding requirements and destination market for a tailored proposal.
- **Brand authorization.** Customers are responsible for ensuring they have the necessary rights to use all logos, artwork and other intellectual property supplied to us.

Important Notice

Final pricing, MOQ, product specifications, availability, lead times and shipping arrangements are confirmed in the quotation, Proforma Invoice, approved sample where applicable and sales agreement. Changes requested after confirmation may affect price, MOQ and delivery time.

Need the ODM catalog or an OEM quote? Contact Jerry at WhatsApp +86 139 5730 6272.